



**FIRST 5 SANTA CLARA COUNTY
COMMISSION WORKSHOP/MEETING**

Tracey L. Hause, Chief
of Finance and
Administration

Meeting Date: June 20, 2019 **Submitted By:** _____

Action: X **Discussion:** _____

Selection Process: RFP RFQ Sole Source Not Applicable X

TITLE:

Consider approval of the Update of the Ten-Year Sustainability Plan

RECOMMENDED ACTION:

Approve the update to the 10-Year Sustainability Plan and incorporate into the FIRST 5 Strategic Plan to be submitted to First 5 California.

SUMMARY OF REQUEST:

This item provides an update of the 10-Year Sustainability Plan, as presented in Item 7.2, Attachment C.

BACKGROUND:

The update to the 10-Year Sustainability Plan is an annual review based on the Commission’s Strategic Plan.

FISCAL IMPACT:

Update to the 10-Year Sustainability Plan is in alignment with the proposed FY 2019/20 Budget.

ATTACHMENTS:

See Item 7.2, Attachment C



FIRST 5 SANTA CLARA COUNTY COMMISSION WORKSHOP/MEETING

Tracey L. Hause, Chief
of Finance and
Administration

Meeting Date: June 20, 2019 **Submitted By:** _____
Action: X **Discussion:** _____
Selection Process: RFP _____ RFQ _____ Sole Source _____ Not Applicable X

TITLE:

Consider Recommendations Relating to the Adoption of the Proposed FY 2019/20 Budget

RECOMMENDED ACTIONS:

- a. Adopt a resolution of the Commission of FIRST 5 Santa Clara County adopting the budget for operations and appropriating revenue for fiscal year 2019/20 and finding that FIRST 5 Santa Clara County is in compliance with the Annual Budget Policy.
- b. Adopt a resolution of the Commission of FIRST 5 Santa Clara County adopting the budget for community investments and appropriating revenue for fiscal year 2019/20 and finding that FIRST 5 Santa Clara County is in compliance with the Annual Budget Policy.

SUMMARY OF REQUEST:

This item provides for a spending plan for operations for FY 2019/20 (Attachment B).

BACKGROUND:

Budget Overview

FIRST 5 is pleased to present the proposed FY 2019/20 Budget. The purpose of an annual budget is to provide a blueprint for spending on Commission priorities. The FY 2019/20 Budget strives to increase transparency and improve the accuracy of financial projections. The Commissioners is asked to adopt the Budget by Resolution as required by the Annual Budget Policy adopted by the Commissioners in October 2017. The Annual Budget Policy requires a budget be developed and approved by Resolution on an annual basis, committing the resources to carry out its strategies and initiatives.

The proposed FY 2019/20 Budget is made up of two components; Operations and Community Investment Grant Awards. The Operations Budget of \$10,364,449 encompasses all costs related to the management of the Commission, including staff costs, services and supplies, and fixed expenses including facilities. The action requested in this Agenda Item is to recommend adoption of the Operations Budget.

The Community Investment Grant Awards of \$21,096,862 includes all the proposed investments with FIRST 5's grantees and partners for the next fiscal year. Recommendation for adoption is requested in a subsequent action.

The total proposed FY 2019/20 Budget is \$31,461,311, a decrease of 3.2% (\$1,043,234) of the adopted FY 2018/19 Budget, as amended, of \$32,504,545.

Budget Development

FIRST 5's focus on leveraging funds and creating systems change is critical to the sustainability plan, as revenue from the Proposition 10 tobacco tax is expected to continue declining approximately three to four percent per year. In addition, FIRST 5 draws down revenue from its reserves (Ending Balance) each year as part of a planned strategy to invest available resources into community programs and services as outlined in the 10-Year Sustainability Plan (Attachment C).

In light of the fiscal reality of a declining fiscal capacity, a comprehensive analysis of year end revenues and expenditures was completed in an effort to arrive at an accurate estimate of the Ending Balance as of June 30, 2019, of \$47,183,779. Therefore, the revenue and expenses for the current fiscal year (FY 2018/19) and in the 10 –Year Sustainability Plan, are expected revenues and expenditures for the fiscal year based on actual, current activity year-to-date, not budgeted amounts formulated and adopted last June, and subsequently amended. These up-to-date estimates provides a springboard for the development the FY 2019/20 Budget and for budget projections, i.e. 10-Year Sustainability Plan.

Further, in an integrated, collaborative approach internally, staff from both programs and operations were invited and participated in the development of all components of the budget. Continued collaboration and communication will occur throughout the fiscal year to ensure Departments understand the on-going fiscal picture of their respective programs and operations.

On June 6, 2019, the Personnel & Finance Committee (Committee) met and received an in-depth presentation on the 10-Year Sustainability Plan, FY 2019/20 Operations Budget and the FY 2019/20 Community Investment Budget. The Committee took action on all three items recommending approval by the Board of Commissioners on June 20, 2019. Staff also met with other Commissioners either in a Committee meeting or individually to review all budget documentation and recommendations.

Revenues

- Proposition 10 Revenue - The tobacco tax, the main source of income for FIRST 5 has been projected based upon the estimate provided by the California Department of Finance (as of May 2019) through FY 2023/24; thereafter of a 3.3% reduction, based on historical actual reductions, per year is used. Additionally, the declining birth rate further impacts FIRST 5's Proposition 10 allocation. Proposition 10 revenue projections for all First 5's is attached for reference (Attachment D).

- Third Party Grants and Revenue -Third party grants and revenue (Attachment E) are estimated based upon information provided by grantors and these resources are utilized to fund a portion of the FIRST 5's Community Investments. For the FY 2019/20, revenues are expected to be \$6,156,634. These include grants made by First 5 California, California Department of Education and County of Santa Clara, as well as foundation awards from the Packard Foundation, Greenlight Foundation, Tipping Point and Sunlight Foundation. Only awards already expected or likely to be expected are included in the FY 2019/20 and the 10-Year Sustainability Plan. It is possible other grants will be received during this fiscal year and in the future, however dollar amounts and timing of receipt are not known at this time. When FIRST 5 becomes aware of additional granting opportunities, staff will return to the Commission with the appropriate recommended budget adjustments.
- A major third party revenue is from the Medi-Cal Administrative Activities (MAA). This is a federal reimbursement program administered by the State Department of Health Care Services (DHCS) through the County of Santa Clara. MAA reimburses a portion of public expenditures made by government agencies, such as public health and probation and community bases organizations, which are directed towards the performance of MAA activities.
- Other Revenue - Other revenues include lease income and Potter the Otter book sales.

FIRST 5 leases office space on the first floor of the FIRST 5 facility located at 4000 Moorpark Avenue and receives approximately \$150,000 annually in lease revenue. FIRST 5 produces a series of Potter the Otter books to promote healthy habits and highlight key early childhood topics such as drinking water, visiting the dentist, and preparing for Kindergarten. The books are distributed free to partners within Santa Clara County, and are sold outside the county through an online store front (shop.pottertheotter.com). Customers include other First 5's throughout the state, WIC offices, Departments of Public Health, and other private and public partners throughout the country and beyond.

- Interest Income - Interest income is estimated based upon the 1.5% of the Ending Balance in the prior fiscal year, FIRST 5's approximate current return on its investment portfolio.

Expenses **Operations**

The total proposed FY 2019/20 Operations Budget is \$10,364,449. This represents an increase of \$884,412 (or 9.3%) from last year's budgeted operations, as amended, of \$9,480,037. Four new Coordinator positions are proposed; three in Family Strengthening, and one in Early Learning.

Employee salaries and benefits have increase overall by 14.0%. This budget includes salary adjustments in accordance with our salary guidelines and increases in benefit costs for increases primarily for health insurance premiums. Approximately \$1,775,256 of the \$7,096,627 or a little over 25%, of salaries and benefits are funded by third party grants and revenues.

Services and Supplies total budget is \$3,267,822, in increase of \$11,402 or 0.35%. These operating costs have not materially changed from last fiscal year.

The Operations Budget is categorized and reported in the 10-Year Sustainability Plan as follows:

- Program Costs - \$6,719,608 - Costs incurred by the Commission readily assignable to a program or service provider and/or in the execution of a direct service;
- Evaluation Costs – \$603,920 - Costs incurred by the Commission in the evaluation of funded programs based on their accountability framework, data collection and evaluation for required reporting to the state and local stakeholders; and
- Administration – \$2,824,370 - Costs incurred in support of the general management and administration of a First 5 commission. Consistent with State law and best practice, the FIRST 5 adopted a written policy in 2006 defining administrative costs and set a ten percent (10%) limit on the percentage of the Commission’s annual total budget that may be spent on administrative functions. Administrative costs are within this limit.

Community Investments

The Community Investment Grant Awards is \$21,096,862 (Attachment G); \$1,927,646 (or 8.4%) less than last year of \$23,024,508, as amended. To address the fiscal reality of a declining fiscal capacity, there is an approximate overall 2.68% reduction in most contracts. The funding recommendations are strategic based upon review of actual spending, grant revenues and projected on-going costs.

The Commission has adopted a strategic framework that guides FIRST 5’s continuing community investments and partnerships. Priority areas include:

- Health and Wellness;
- Family Strengthening & Support;
- Early Learning;
- Courts and Child Welfare;
- Community of Learning; and
- Communications.

10-Year Sustainability Plan

In looking forward more long-term, the FIRST 5 10-year Sustainability Plan FY 2019/20 through FY 2028/29 provides a framework to guide the FIRST 5's investments and ensures that allocations are aligned with FIRST 5's priorities, as outlined in the Strategic Plan. Revenue and expense projections in this 10-Year Sustainability Plan utilize assumptions based on information known at this time and projections will change over time as updated data is received. Further, the 10-year Sustainability Plan does not refer to specific programs and initiatives and does not contractually obligate the Commission in the future, but rather provides a snapshot of the projected trends in Revenue, Expenses, and the Beginning and Ending Balances over a 10-year period. Financial projections will be reviewed and updated annually as part of the annual budget process.

Acknowledgements

The FY 2019/20 Budget was prepared through interdepartmental work by the FIRST 5 staff. We would like to thank the Commissioners for their continued support and interest in ensuring continued funding of programs that make for healthier lives for the children of Santa Clara County.

FISCAL IMPACT:

Adoption of the FY 2019/20 Operations Budget will provide a spending plan for operations for the next fiscal year.

ATTACHMENTS:

- A) Resolution No. 19-11, approving the FY 2019/20 Operations Budget
- B) FY 2019/20 Operations Budget
- C) FY 2019/20 10-Year Sustainability Plan
- D) Proposition 10 Revenue Projections
- E) FY 2019/20 Third Party Grants and Revenue
- F) Resolution No. 19-12, approving the FY 2019/20 Community Investment Grant Awards
- G) FY 2019/20 Community Investment Budget

RESOLUTION NO. 19-11

**A RESOLUTION OF THE FIRST 5 SANTA CLARA COUNTY COMMISSION
ADOPTING THE BUDGET FOR OPERATIONS AND APPROPRIATING
REVENUE FOR FISCAL YEAR (FY) 2019/20 AND FINDING THAT FIRST 5
SANTA CLARA COUNTY IS IN COMPLIANCE WITH THE ANNUAL
BUDGET POLICY**

WHEREAS, On October 12, 2017, the FIRST 5 Santa Clara County Commission adopted an Annual Budget Policy by Resolution No. 17-01.

WHEREAS, in accordance with Resolution No. 17-01, Annual Budget Policy, the Chief Executive Officer has prepared and submitted to the FIRST 5 Santa Clara County Commission a proposed budget for FY 2019/20, starting July 1, 2019; and utilizing the most accurate available income estimates and the most feasible combination of expenditure classification by fund, organization unit, program, purpose or activity and object;

NOW, THEREFORE, the FIRST 5 Santa Clara County Commission does hereby resolve, determine and order as follows:

SECTION 1. That certain document, which includes all revenues and appropriations on file in the office of the Chief of Finance and Administration, being marked and designated "Fiscal Year (FY) 2019/20 Operations Budget," as prepared by Chief Executive Officer and amended by the FIRST 5 Santa Clara County Commission, is adopted for the fiscal year commencing July 1, 2019;

SECTION 2. The following sums of money are hereby appropriated from the revenue of FIRST 5 Santa Clara County to the following named programs and activities of FIRST 5 Santa Clara County for expenditure during the FY 2019/20; and

SECTION 3. From and after the effective date of the budget, the several amounts stated therein as proposed expenditures, shall be deemed appropriated to the several departments, offices and agencies for the respective objects and purposes therein stated. All appropriations shall lapse at the end of the fiscal year to the extent that they shall not have been expended or lawfully encumbered.

BUDGET APPROPRIATIONS

PROGRAM	TOTAL EXPENDITURES
Salaries and Wages	\$ 2,066,976
Benefits	\$ 5,029,651
Administration – General Services	\$ 942,516
Administration – Business Services	\$ 70,089
Administration – Program	\$ 274,304
Media/Communications	\$ 899,997
Family Strengthening & Support	\$ 103,568
Health and Wellness	\$ 73,097
Evaluation	\$ 603,920
Community of Learning	\$ 83,777
Early Learning	\$ 216,554

SECTION 4. The budget as approved shall be filed with the office of the Chief of Finance and Administration, and copies shall be made available for public review.

APPROVED AND ADOPTED at a regular meeting of the FIRST 5 Santa Clara County Commission held on this 20th day of June, 2019 by the following vote:

AYES:

NOES:

ABSENT: R. Menicocci, C. Tomalinas, C. Montano

ABSTAIN:

Chairperson

APPROVED AS TO FORM:

Deputy County Counsel

First 5 Santa Clara County
FY 2019/20 Proposed Operation Budget

Item 7.2
Attachment B

	FY 18/19 Approved Budget	FY 19/20 Proposed Budget	Delta Δ	%	Comments
Authorized Positions	52	56	4	7.69%	
<u>SALARIES & BENEFITS</u>					
Salaries & Wages	\$ 4,499,540	\$ 5,029,651	\$ 530,111	11.78%	We anticipate \$1,775,256 or a little over 25% of salary and benefits funded by Third Party Grant.
*Benefits	\$ 1,724,077	\$ 2,066,976	\$ 342,899	19.89%	
TOTAL SALARIES & BENEFITS	\$ 6,223,617	\$ 7,096,627	\$ 873,010	14.03%	
<u>SERVICES & SUPPLIES</u>					
Admin- General Services	\$ 1,071,210	\$ 942,516	\$ (128,694)	(12.01)%	
Admin- Business Services	\$ 110,690	\$ 70,089	\$ (40,601)	(36.68)%	
Admin- Program	\$ 131,490	\$ 274,304	\$ 142,814	108.61%	
Media/Communications	\$ 944,300	\$ 899,997	\$ (44,303)	(4.69)%	
Family Strengthening & Support	\$ 89,570	\$ 103,568	\$ 13,998	15.63%	
Health and Wellness	\$ 135,260	\$ 73,097	\$ (62,163)	(45.96)%	
Evaluation	\$ 558,000	\$ 603,920	\$ 45,920	8.23%	\$76,000 or a little over 12% of evaluation service funded by Third party grant.
Community of Learning	\$ 31,240	\$ 83,777	\$ 52,537	168.17%	
Early Learning	\$ 184,660	\$ 216,554	\$ 31,894	17.27%	
TOTAL SERVICES & SUPPLIES	\$ 3,256,420	\$ 3,267,822	\$ 11,402	0.35%	
TOTAL	\$ 9,480,037	\$ 10,364,449	\$ 884,412	9.33%	

* Benefits included: Medical Benefit Waiver, Dependent Care, Medical Insurance, Dental Insurance, Vision Insurance, Life, Disability, AD&D Ins, Long Term Care, Employer Supplemental Contribution, Retirement, Employer Matching Contribution, Section 125 Expenses, Section 105 Expenses, FICA, Unemployment Insurance and Workers Compensation.

Admin: Administrative expenses related to services, supplies, training, travel, contractual service and facility.

FIRST 5 SANTA CLARA COUNTY
10 Year Sustainability Plan

Item 7.2
Attachment C

FY 2018/19 10-YEAR SUSTAINABILITY PLAN	FY 2016/2017 ACTUAL	FY 2017/2018 ACTUAL	FY 2018/2019 ESTIMATED	FY 2019/2020 PROPOSED	FY 2020/2021 PROJECTED	FY 2021/2022 PROJECTED	FY 2022/2023 PROJECTED	FY 2023/2024 PROJECTED	FY 2024/2025 PROJECTED	FY 2025/2026 PROJECTED	FY 2026/2027 PROJECTED	FY 2027/2028 PROJECTED	FY 2028/2029 PROJECTED
Beginning Balance	59,003,312	57,118,283	52,705,254	47,183,779	41,137,088	34,128,542	27,844,642	21,845,626	16,799,110	13,040,222	10,603,155	9,375,391	9,375,889
Revenues:													
Prop 10	15,255,257	13,597,197	13,612,865	13,565,651	13,183,700	12,830,947	12,452,867	12,103,490	11,740,385	11,388,174	11,046,529	10,715,133	10,393,679
Interest Income	107,212	112,330	790,579	707,757	617,056	511,928	417,670	327,684	251,987	195,603	159,047	140,631	140,638
Rental Income	141,120	143,051	148,541	152,997	157,587	162,315	167,184	172,200	177,366	182,687	188,167	193,812	199,627
MAA Income	2,627,837	1,162,751	1,250,000	1,250,000	1,250,000	1,250,000	1,250,000	1,250,000	1,250,000	1,250,000	1,250,000	1,250,000	1,250,000
Sale of Potter Books	38,127	217,531	150,000	200,000	200,000	200,000	200,000	200,000	200,000	200,000	200,000	200,000	200,000
Other Income	450	303,684	500	500	500	500	500	500	500	500	500	500	500
Subtotal General Revenues	18,170,003	15,536,544	15,952,485	15,876,905	15,408,843	14,955,690	14,488,221	14,053,874	13,620,238	13,216,964	12,844,243	12,500,076	12,184,444
Third Party Grants	4,602,603	4,995,154	5,786,194	6,156,634	4,617,476	4,617,476	4,076,976	4,076,976	4,076,976	4,076,976	4,076,976	4,076,976	4,076,976
Total Revenue	22,772,606	20,531,698	21,738,679	22,033,539	20,026,319	19,573,165	18,565,196	18,130,850	17,697,213	17,293,939	16,921,219	16,577,051	16,261,419
Expenses:													
Programs (Operations)	3,736,278	4,125,528	5,881,655	6,719,608	6,383,627	6,064,446	5,761,224	5,473,162	4,925,846	4,433,262	3,989,935	3,590,942	3,231,848
Evaluation (Operations)	617,777	★440,236	558,000	★ ★603,920	573,724	545,038	517,786	491,897	442,707	398,436	358,593	322,733	290,460
Administration (Operations)	2,271,539	2,608,859	2,815,382	2,824,370	2,683,151	2,548,994	2,421,544	2,300,467	2,070,420	1,863,378	1,677,040	1,509,336	1,358,403
Community Investments	18,032,040	17,770,104	18,005,117	17,932,333	17,394,363	16,698,588	15,863,659	14,911,839	14,017,129	13,035,930	12,123,415	11,153,542	10,149,723
Total Expenses	24,657,634	24,944,727	27,260,154	28,080,230	27,034,865	25,857,065	24,564,212	23,177,365	21,456,102	19,731,006	18,148,983	16,576,553	15,030,433
Ending Balance	57,118,283	52,705,254	47,183,779	41,137,088	34,128,542	27,844,642	21,845,626	16,799,110	13,040,222	10,603,155	9,375,391	9,375,889	10,606,875
ASSUMPTIONS:													
Revenue-Prop 10 Project		-10.87%	0.12%	-0.35%	-2.82%	-2.68%	-2.95%	-2.81%	-3.00%	-3.00%	-3.00%	-3.00%	-3.00%
Revenue- Interest 1.5% of fund balanc	0.18%	0.20%	1.50%	1.50%	1.50%	1.50%	1.50%	1.50%	1.50%	1.50%	1.50%	1.50%	1.50%
Revenue-Rent Increase prior year by 3%		1.37%	4%	3%	3%	3%	3%	3%	3%	3%	3%	3%	3%
Revenue-GRANTS		8.53%	15.84%	6.40%	-25.00%	0.00%	-11.71%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%
Expense- PROGRAMS % Reduction		10.42%	42.57%	14.25%	-5.00%	-5.00%	-5.00%	-5.00%	-10.00%	-10.00%	-10.00%	-10.00%	-10.00%
Expense-EVALUATION % Reduction		-28.74%	26.75%	8.23%	-5.00%	-5.00%	-5.00%	-5.00%	-10.00%	-10.00%	-10.00%	-10.00%	-10.00%
Expense-Admin % Reduction		14.85%	7.92%	0.32%	-5.00%	-5.00%	-5.00%	-5.00%	-10.00%	-10.00%	-10.00%	-10.00%	-10.00%
Expense**COMMUNITY INVESTMENTS % Reduction		-1.45%	1.32%	-0.40%	-3.00%	-4.00%	-5.00%	-6.00%	-6.00%	-7.00%	-7.00%	-8.00%	-9.00%
* Reconciles to audit after deducting non spendable and restricted fund balances													
* Percentages will strategically be reassessed annually based on updated assumptions													

★ Evaluation activities transitioned from internal staff to contractual services.

★★ Additional evaluation services partially funded by third party grants.

FIRST 5 CALIFORNIA COUNTY TAX REVENUE PROJECTIONS FOR 2018-19 THROUGH 2023-24
UTILIZING DOF MAY REVISE 2019 TOBACCO TAX PROJECTIONS AND
DOF BIRTH PROJECTIONS FOR CALIFORNIA STATE AND COUNTIES 1990-2040
UPDATED MAY 20, 2019

	COUNTY	2016 Births ¹	2016 Birthrate	2018-19 TAX REVENUE PROJECTION	2017 Births ¹	2017 Birthrate	2019-20 TAX REVENUE PROJECTION	2018 Births ¹	2018 Birthrate	2020-21 TAX REVENUE PROJECTION	2019 Births ¹	2019 Birthrate	2021-22 TAX REVENUE PROJECTION	2020 Births ¹	2020 Birthrate	2022-23 TAX REVENUE PROJECTION	2021 Births ¹	2021 Birthrate	2023-24 TAX REVENUE PROJECTION
1	Alameda	19,559	4.004%	\$11,570,728	19,551	4.024%	\$11,552,489	19,410	4.023%	\$11,266,978	19,320	4.029%	\$11,005,767	19,321	4.056%	\$10,809,194	19,254	4.062%	\$10,559,636
2	Alpine	4	0.001%	\$2,366	5	0.001%	\$2,954	5	0.001%	\$2,902	5	0.001%	\$2,848	6	0.001%	\$3,357	7	0.001%	\$3,839
3	Amador	308	0.063%	\$182,207	309	0.064%	\$182,585	314	0.065%	\$182,268	320	0.067%	\$182,290	329	0.069%	\$184,060	334	0.070%	\$183,178
4	Butte	2,493	0.510%	\$1,474,811	2,430	0.500%	\$1,435,862	2,438	0.505%	\$1,415,193	2,429	0.507%	\$1,383,696	2,407	0.505%	\$1,346,604	2,431	0.513%	\$1,333,254
5	Calaveras	373	0.076%	\$220,660	381	0.078%	\$225,129	388	0.080%	\$225,223	394	0.082%	\$224,445	401	0.084%	\$224,341	408	0.086%	\$223,763
6	Colusa	315	0.064%	\$186,348	311	0.064%	\$183,767	310	0.064%	\$179,947	314	0.065%	\$178,872	314	0.066%	\$175,668	317	0.067%	\$173,855
7	Contra Costa	12,342	2.526%	\$7,301,290	12,927	2.660%	\$7,638,434	13,096	2.714%	\$7,601,873	13,183	2.749%	\$7,509,784	13,194	2.770%	\$7,248,425	13,216	2.788%	\$7,248,164
8	Del Norte	308	0.063%	\$182,207	315	0.065%	\$186,130	318	0.066%	\$184,590	318	0.066%	\$181,151	319	0.067%	\$178,466	322	0.068%	\$176,597
9	El Dorado	1,599	0.327%	\$945,938	1,590	0.327%	\$939,515	1,603	0.332%	\$930,498	1,647	0.343%	\$938,225	1,679	0.353%	\$939,322	1,698	0.358%	\$931,249
10	Fresno	15,098	3.091%	\$8,931,687	15,116	3.111%	\$8,931,892	15,086	3.127%	\$8,757,014	15,199	3.169%	\$8,658,212	15,370	3.227%	\$8,598,795	15,556	3.282%	\$8,531,510
11	Glenn	379	0.078%	\$224,209	380	0.078%	\$224,538	388	0.080%	\$225,223	391	0.082%	\$222,736	399	0.084%	\$223,222	409	0.086%	\$224,311
12	Humboldt	1,487	0.304%	\$879,681	1,521	0.313%	\$898,744	1,454	0.301%	\$844,008	1,383	0.288%	\$787,835	1,390	0.292%	\$777,640	1,404	0.296%	\$770,008
13	Imperial	2,976	0.609%	\$1,760,544	3,108	0.640%	\$1,836,486	3,099	0.642%	\$1,798,885	3,080	0.642%	\$1,754,543	3,120	0.655%	\$1,745,494	3,123	0.659%	\$1,712,774
14	Inyo	182	0.037%	\$107,668	199	0.041%	\$117,587	200	0.041%	\$116,095	200	0.042%	\$113,931	200	0.042%	\$111,891	202	0.043%	\$110,785
15	Kern	13,721	2.809%	\$8,117,080	13,732	2.826%	\$8,114,100	13,828	2.866%	\$8,026,779	14,016	2.923%	\$7,984,308	14,186	2.978%	\$7,936,402	14,433	3.045%	\$7,915,614
16	Kings	2,247	0.460%	\$1,329,282	2,216	0.456%	\$1,309,412	2,215	0.459%	\$1,285,747	2,210	0.461%	\$1,258,941	2,246	0.472%	\$1,256,532	2,250	0.475%	\$1,233,987
17	Lake	752	0.154%	\$444,869	726	0.149%	\$428,986	737	0.153%	\$427,808	743	0.155%	\$423,255	741	0.156%	\$414,555	752	0.159%	\$412,426
18	Lassen	302	0.062%	\$178,657	296	0.061%	\$174,903	297	0.062%	\$172,400	297	0.062%	\$169,188	295	0.062%	\$165,039	293	0.062%	\$160,692
19	Los Angeles	122,958	25.169%	\$72,739,589	121,413	24.987%	\$71,741,717	119,336	24.735%	\$69,271,309	117,752	24.555%	\$67,078,213	115,758	24.303%	\$64,761,175	114,079	24.070%	\$62,565,322
20	Madera	2,347	0.480%	\$1,388,440	2,257	0.464%	\$1,333,639	2,219	0.460%	\$1,288,069	2,229	0.465%	\$1,269,765	2,284	0.480%	\$1,277,791	2,300	0.485%	\$1,261,409
21	Marin	2,258	0.462%	\$1,335,789	2,239	0.461%	\$1,323,003	2,174	0.451%	\$1,261,948	2,183	0.455%	\$1,243,561	2,207	0.463%	\$1,234,713	2,183	0.461%	\$1,197,241
22	Mariposa	148	0.030%	\$87,554	157	0.032%	\$92,770	157	0.033%	\$91,134	157	0.033%	\$89,436	156	0.033%	\$87,275	157	0.033%	\$86,105
23	Mendocino	1,023	0.209%	\$605,187	994	0.205%	\$587,345	993	0.206%	\$576,410	1,000	0.209%	\$569,657	1,004	0.211%	\$561,691	1,006	0.212%	\$551,729
24	Merced	4,109	0.841%	\$2,430,805	4,073	0.838%	\$2,406,695	4,101	0.850%	\$2,380,519	4,226	0.881%	\$2,407,369	4,305	0.904%	\$2,408,446	4,363	0.921%	\$2,392,837
25	Modoc	105	0.021%	\$62,116	88	0.018%	\$51,998	88	0.018%	\$51,082	89	0.019%	\$50,699	90	0.019%	\$50,351	92	0.019%	\$50,456
26	Mono	132	0.027%	\$78,089	134	0.028%	\$79,179	135	0.028%	\$78,364	135	0.028%	\$76,904	134	0.028%	\$74,967	131	0.028%	\$71,845
27	Monterey	6,213	1.272%	\$3,675,491	6,304	1.297%	\$3,724,970	6,282	1.302%	\$3,646,531	6,247	1.303%	\$3,558,645	6,229	1.308%	\$3,484,834	6,182	1.304%	\$3,390,447
28	Napa	1,408	0.288%	\$832,946	1,441	0.297%	\$851,472	1,484	0.308%	\$861,422	1,463	0.305%	\$833,408	1,465	0.308%	\$819,599	1,505	0.318%	\$825,400
29	Nevada	776	0.159%	\$459,067	823	0.169%	\$486,302	835	0.173%	\$484,695	848	0.177%	\$483,069	868	0.182%	\$485,605	879	0.185%	\$482,077
30	Orange	38,107	7.800%	\$22,543,369	36,693	7.552%	\$21,681,524	36,300	7.524%	\$21,071,165	35,744	7.454%	\$20,361,808	35,070	7.363%	\$19,620,021	34,465	7.272%	\$18,901,935
31	Placer	3,734	0.764%	\$2,208,963	3,820	0.786%	\$2,257,199	3,881	0.804%	\$2,252,815	3,938	0.821%	\$2,243,308	3,972	0.834%	\$2,222,148	4,056	0.856%	\$2,224,467
32	Plumas	172	0.035%	\$101,752	172	0.035%	\$101,633	176	0.036%	\$102,163	177	0.037%	\$100,829	180	0.038%	\$100,702	179	0.038%	\$98,171
33	Riverside	30,629	6.270%	\$18,119,528	30,596	6.297%	\$18,078,868	30,608	6.344%	\$17,767,113	30,505	6.361%	\$17,377,377	30,550	6.414%	\$17,091,293	30,725	6.483%	\$16,850,774
34	Sacramento	19,598	4.012%	\$11,593,800	19,540	4.021%	\$11,545,989	19,479	4.037%	\$11,307,031	19,291	4.023%	\$10,989,247	19,293	4.051%	\$10,793,529	19,437	4.101%	\$10,660,000
35	San Benito	780	0.160%	\$461,433	755	0.155%	\$446,122	758	0.157%	\$439,998	769	0.160%	\$438,066	775	0.163%	\$433,576	784	0.165%	\$429,976
36	San Bernardino	31,120	6.370%	\$18,409,994	30,217	6.219%	\$17,854,921	30,084	6.235%	\$17,462,946	30,027	6.261%	\$17,105,081	29,890	6.275%	\$16,722,054	30,028	6.336%	\$16,468,513
37	San Diego	42,578	8.716%	\$25,188,326	42,574	8.716%	\$25,156,547	41,935	8.692%	\$24,342,129	41,462	8.646%	\$23,619,105	40,772	8.560%	\$22,810,023	40,026	8.445%	\$21,951,801
38	San Francisco	9,065	1.856%	\$5,362,680	9,077	1.868%	\$5,363,508	9,131	1.893%	\$5,300,298	9,115	1.901%	\$5,192,421	9,085	1.907%	\$5,082,632	9,110	1.922%	\$4,996,275
39	San Joaquin	10,234	2.095%	\$6,054,238	10,411	2.143%	\$6,151,755	10,534	2.183%	\$6,114,701	10,514	2.192%	\$5,989,370	10,449	2.194%	\$5,845,726	10,598	2.236%	\$5,812,352
40	San Luis Obispo	2,574	0.527%	\$1,522,729	2,749	0.566%	\$1,624,356	2,655	0.560%	\$1,541,155	2,594	0.541%	\$1,477,689	2,629	0.552%	\$1,470,802	2,604	0.549%	\$1,428,134
41	San Mateo	8,961	1.834%	\$5,301,155	8,975	1.847%	\$5,303,237	8,836	1.831%	\$5,129,058	8,764	1.828%	\$4,992,471	8,658	1.818%	\$4,843,745	8,398	1.772%	\$4,605,787
42	Santa Barbara	5,493	1.124%	\$3,249,553	5,396	1.111%	\$3,188,442	5,462	1.132%	\$3,170,543	5,446	1.136%	\$3,102,350	5,399	1.134%	\$3,020,487	5,374	1.134%	\$2,947,309
43	Santa Clara	23,011	4.710%	\$13,612,865	22,958	4.725%	\$13,565,651	22,712	4.707%	\$13,183,700	22,524	4.697%	\$12,830,947	22,259	4.673%	\$12,452,867	22,069	4.656%	\$12,103,490
44	Santa Cruz	2,804	0.574%	\$1,658,793	2,688	0.553%	\$1,588,312	2,708	0.561%	\$1,571,921	2,694	0.562%	\$1,534,655	2,664	0.559%	\$1,490,383	2,629	0.555%	\$1,441,845
45	Shasta	2,056	0.421%	\$1,216,290	1,996	0.411%	\$1,179,416	1,974	0.409%	\$1,145,853	2,017	0.421%	\$1,148,998	1,983	0.416%	\$1,109,396	1,970	0.416%	\$1,080,424
46	Sierra	34	0.007%	\$20,114	28	0.006%	\$16,545	27	0.006%	\$15,673	28	0.006%	\$15,950	29	0.006%	\$16,224	29	0.006%	\$15,905
47	Siskiyou	458	0.094%	\$270,944	458	0.094%	\$270,628	461	0.096%	\$267,598	465	0.097%	\$264,890	472	0.099%	\$264,062	478	0.101%	\$262,154
48	Solano	5,253	1.075%	\$3,107,574	5,192	1.069%	\$3,067,900	5,282	1.095%	\$3,066,058	5,241	1.093%	\$2,985,571	5,193	1.090%	\$2,905,240	5,212	1.100%	\$2,858,462
49	Sonoma	4,964	1.016%	\$2,936,607	5,101	1.050%	\$3,014,129	5,080	1.053%	\$2,948,802	5,105	1.065%	\$2,908,097	5,078	1.066%	\$2,840,903	4,970	1.049%	\$2,725,740
50	Stanislaus	7,867	1.610%	\$4,653,966	7,790	1.603%	\$4,603,032	7,890	1.635%	\$4,579,931	7,918	1.651%	\$4,510,542	7,942	1.667%	\$4,443,177	7,938	1.675%	\$4,353,505
51	Sutter	1,363	0.279%	\$806,325	1,396	0.287%	\$824,882	1,398	0.290%	\$811,501	1,425	0.297%	\$811,761	1,457	0.306%	\$815,123	1,429	0.302%	\$783,719
52	Tehama	787	0.161%	\$465,574	840	0.173%	\$496,348	858	0.178%	\$498,046	877	0.183%	\$499,589	888	0.186%	\$496,794	898	0.189%	\$492,498
53	Trinity	115	0.024%	\$68,032	104	0.021%	\$61,453	105	0.022%	\$60,950	109	0.023%	\$62,093	114	0.024%	\$63,778	116	0.024%	\$63,619
54	Tulare	7,149	1.463%	\$4,229,211	7,380	1.519%	\$4,360,768	7,332	1.520%	\$4,256,027	7,366	1.536%	\$4,196,091	7,405	1.555%	\$4,142,750	7,426	1.567%	\$4,072,705
55	Tuolumne	456	0.093%	\$269,761	441	0.091%	\$260,582	448	0.093%	\$260,052	456	0.095%	\$259,763	459	0.096%	\$256,789	460	0.097%	\$252,282
56	Ventura	9,580	1.961%	\$5,667,344	9,975	2													

FIRST 5 Santa Clara County
FY 2019/20 Third Party Grants

Item 7.2
Attachment E

Third Party Grant	Program	FY 17-18 Actual	FY 18-19 Estimated	FY 19-20 Projected
California Department of Education	Infant/Toddler QRIS BG R1	\$ 102,618.70	\$ -	\$ -
California Department of Education	Infant/Toddler QRIS BG R2	\$ 587,392.20	\$ 118,727.00	\$ -
California Department of Education	Quality Counts BG R1	\$ -	\$ 526,481.00	\$ 58,498.00
California Department of Education	Quality Counts BG R2	\$ -	\$ -	\$ 525,000.00
City of San Jose	Recreational Pre-School Pilot	\$ -	\$ -	\$ 50,260.00
Evergreen Elementary School District	Staff at Evergreen FRC	\$ 96,129.69	\$ -	\$ -
Prop 10 Special Allocation-Educare	Educare	\$ 187,670.64	\$ 283,634.00	\$ -
Prop 10 special allocation-IMPACT	IMPACT	\$ 1,209,362.07	\$ 1,696,062.00	\$ 1,279,743.00
First 5 California	Dual Language Learners	\$ -	\$ -	\$ 170,000.00
First 5 San Francisco	IMPACT Regional HUB	\$ 46,900.40	\$ 166,503.00	\$ 165,000.00
Franklin McKinley School District	Staff at Seven Trees	\$ 55,884.51	\$ 100,000.00	\$ 100,000.00
Parent Child	Home Visitation	\$ -	\$ -	\$ 250,000.00
David & Lucile Packard Foundation	FRC Enhancements	\$ -	\$ -	\$ 250,000.00
David & Lucile Packard Foundation	(2017-66162) Morgan Hill FRC	\$ 500,000.00	\$ -	\$ -
David & Lucile Packard Foundation	(2018-67398) AACSA FRC	\$ -	\$ 250,000.00	\$ -
California Department of Education	CSPP-QRIS BG R3	\$ 152,306.45	\$ -	\$ -
California Department of Education	CSPP-QRIS BG R4	\$ 1,341,772.20	\$ 149,085.00	\$ -
California Department of Education	CSPP-QRIS BG R5	\$ -	\$ 1,337,701.50	\$ 148,633.50
California Department of Education	CSPP-QRIS BG R6	\$ -	\$ -	\$ 1,385,000.00
Santa Clara Valley Water District	Water Bottle Filling Stations	\$ 30,000.00	\$ -	\$ -
County of Santa Clara Public Health Department	Home Visitation	\$ -	\$ -	\$ 200,000.00
Santa Clara County Social Services Agency	myTeachstone & 10 Steps	\$ 224,706.78	\$ 200,000.00	\$ -
Santa Clara Office of Education		\$ -	\$ -	\$ -
Silicon Valley Community Foundation	Raising-A-Reader	\$ 20,000.00	\$ 20,000.00	\$ -
Sunlight Giving	FRC Enhancements	\$ 400,000.00	\$ 400,000.00	\$ 350,000.00
Santa Clara County				
Behavioral Health	School Linked Services	\$ 11,730.00	\$ -	\$ -
Superior Court of California	SAMHSA - Dependency Wellness Court	\$ 28,680.41	\$ 84,000.00	\$ 84,000.00
Office of Cultural Competency	Universal Access Pilot	\$ -	\$ 454,000.00	\$ 600,000.00
County Executive Office	Incarcerated Parents Expansion	\$ -	\$ -	\$ 540,500.00
Total Third Party Grants		\$ 4,995,154.05	\$ 5,786,193.50	\$ 6,156,634.50

RESOLUTION NO. 19-12

**A RESOLUTION OF THE FIRST 5 SANTA CLARA COUNTY COMMISSION
ADOPTING THE BUDGET FOR COMMUNITY INVESTMENT GRANT
AWARDS AND APPROPRIATING REVENUE FOR FISCAL YEAR (FY)
2019/20 AND FINDING THAT FIRST 5 SANTA CLARA COUNTY IS IN
COMPLIANCE WITH THE ANNUAL BUDGET POLICY**

WHEREAS, On October 12, 2017, the FIRST 5 Santa Clara County Commission adopted an Annual Budget Policy by Resolution No. 17-01.

WHEREAS, in accordance with Resolution No. 17-01, Annual Budget Policy, the Chief Executive Officer has prepared and submitted to the FIRST 5 Santa Clara County Commission a proposed budget for FY 2019/20, starting July 1, 2019; and utilizing the most accurate available income estimates and the most feasible combination of expenditure classification by fund, organization unit, program, purpose or activity and object;

NOW, THEREFORE, the FIRST 5 Santa Clara County Commission does hereby resolve, determine and order as follows:

SECTION 1. That certain document, which includes all revenues and appropriations on file in the office of the Chief of Finance and Administration, being marked and designated "Fiscal Year (FY) 2019/20 Community Investment Grant Awards," as prepared by Chief Executive Officer and amended by the FIRST 5 Santa Clara County Commission is adopted for the fiscal year commencing July 1, 2019;

SECTION 2. The following sums of money are hereby appropriated from the revenue of FIRST 5 Santa Clara County to the following named programs and activities of FIRST 5 Santa Clara County for expenditure during the FY 2019/20; and

SECTION 3. From and after the effective date of the budget, the several amounts stated therein as proposed expenditures, shall be deemed appropriated to the several departments, offices and agencies for the respective objects and purposes therein stated. All appropriations shall lapse at the end of the fiscal year to the extent that they shall not have been expended or lawfully encumbered.

BUDGET APPROPRIATIONS

PROGRAM	TOTAL EXPENDITURES
Community Investments Grant Awards	\$ 21,096,862

SECTION 4. The budget as approved shall be filed with the office of the Chief of Finance and Administration, and copies shall be made available for public review.

APPROVED AND ADOPTED at a regular meeting of the FIRST 5 Santa Clara County Commission held on this 20th day of June, 2019 by the following vote:

AYES:

NOES:

ABSENT: R. Menicocci, C. Tomalinas, C. Montano

ABSTAIN:

Chairperson

APPROVED AS TO FORM:

Deputy County Counsel

	Approved FY 2018/19	Proposed FY 2019/20
Communications		
Community Events & Sponsorships	\$ 100,000.00	\$ 115,000.00
International Children Assistance Network - Happy Radio	\$ 48,750.00	\$ 48,750.00
Communications Total	\$ 148,750.00	\$ 163,750.00
Community of Learning		
Community of Learning Trainings	\$ 350,000.00	\$ 350,000.00
Grail Family Services - SEEDS Coach	\$ 65,000.00	\$ 65,000.00
Grail Family Services - BBP App	\$ -	\$ 100,000.00
Guadalupe River Park Conservancy Beginning Environmental Exploration	\$ 10,000.00	\$ 10,000.00
*†MyTeachstone - FCCHP Professional Development	\$ 250,000.00	\$ 350,000.00
Palo Alto Zoo - ECE Science Program	\$ 155,500.00	\$ 15,000.00
Parents Helping Parents - Special Needs Workshops	\$ 70,732.00	\$ 68,836.00
Raising A Reader	\$ 20,000.00	\$ 20,000.00
Santa Clara University - Intern Program	\$ -	\$ 15,000.00
*†SEEDS of Early Literacy	\$ 209,744.00	\$ 401,990.00
*Grail Family Services - Family Engagement Trainings	\$ 100,000.00	\$ -
*Healthier Kids Foundation - FCCHP Professional Development	\$ 100,000.00	\$ -
Community of Learning Total	\$ 1,330,976.00	\$ 1,395,826.00
Health & Wellness		
Child Advocates of Silicon Valley - Early Childhood CASA	\$ -	\$ 300,000.00
Gardner Family Health Network - Screeners	\$ 395,972.00	\$ 385,360.00
Gardner Family Health Network - Oral Health: South County	\$ 67,622.00	\$ 65,810.00
†Healthier Kids Foundation - PEIHS & Oral Health Education	\$ 1,109,465.00	\$ 1,237,465.00
Roots Clinic - Care Coordination	\$ 700,000.00	\$ 681,240.00
San Francisco Bay Area Planning & Urban Research Association	\$ 100,000.00	\$ 97,320.00
Santa Clara County Public Health Department / Lactation Promotion	\$ 164,209.00	\$ 159,808.00
SCVHSS Behavioral Health Services Department / KidConnections	\$ 2,188,046.00	\$ 2,129,406.00
The VMC Foundation - Women & Children's Center	\$ 1,200,000.00	\$ 850,000.00
The VMC Foundation - Neonatal Intensive Care Unit	\$ 419,060.00	\$ 407,829.00
Water Bottle Filling Stations for Partners	\$ 40,000.00	\$ 50,000.00
Western Dental - Oral Health: Sedation	\$ 135,623.00	\$ 131,988.00
Health & Wellness Total	\$ 6,519,997.00	\$ 6,496,226.00
Courts & Child Welfare		
Santa Clara County Public Health Department	\$ 738,798.00	\$ 718,998.00
Superior Court of California, County of Santa Clara	\$ 268,981.00	\$ 261,772.00
Courts & Child Welfare Total	\$ 1,007,779.00	\$ 980,770.00
Early Learning		
Early Learning Consultant	\$ -	\$ 60,000.00
*†CDE QRIS Block Grant Awards	\$ 1,494,845.00	\$ 881,148.00
*†CDE QRIS Block Grant Incentives	\$ 803,111.00	\$ 314,538.00
*†CDE QRIS Quality Improvement Activities	\$ 728,489.00	\$ 154,953.00
*†Early Quality Assessments, Inc. - iPinwheel	\$ 195,000.00	\$ 220,000.00
ECSV - Shared Use Agreement	\$ 45,898.00	\$ 45,898.00
*Pacific Oaks College - Educational Pathways	\$ 163,320.00	\$ 200,000.00

*FY18/19 Funded or partially funded by Third Party Revenue

†FY19/20 Funded or partially funded by Third Party Revenue

FY 2019/20 Proposed Community Investment Grant Awards - Comparison and Recommendation
June 20, 2019

	Approved	Proposed
	FY 2018/19	FY 2019/20
Early Learning		
SCCOE - DataZone	\$ 222,456.00	\$ 201,180.00
*†SCCOE-Inclusion Collaborative - Warm Line	\$ 31,100.00	\$ 31,100.00
*†SCCOE-Inclusion Collaborative - Professional Development	\$ 82,363.00	\$ 115,000.00
*†SCCOE-Inclusion Collaborative - Inclusive Classroom Profile	\$ 43,909.00	\$ 44,000.00
†WestEd - Assessment & Anchoring Services	\$ -	\$ 479,000.00
*†WestEd/E3 Institution - Rating & Stipend Management	\$ 2,096,004.00	\$ 1,286,004.00
ARUSD - Early Learning Director	\$ 75,000.00	\$ -
*Applied Survey Research - KOF for Santa Clara County	\$ 36,241.00	\$ -
*CDE QRIS Assessment & Access Activities	\$ 225,022.00	\$ -
Children Now - Early Learning Advocacy	\$ 99,000.00	\$ -
MHUSD - DataZone Connection	\$ 10,000.00	\$ -
*†Praxis Consulting Group - Assessments & Anchoring	\$ 200,000.00	\$ -
Silicon Valley Council of Nonprofits	\$ 75,000.00	\$ -
The Regents of the University of CA, Berkeley - Unique Identifier	\$ 14,000.00	\$ -
Ujima Adult & Family Services - Black Leadership Kitchen Cabinet	\$ 75,000.00	\$ -
Early Learning Total	\$ 6,715,758.00	\$ 4,032,821.00
Family Strengthening & Support		
*African American Community Services Agency - FRC	\$ 250,000.00	\$ 343,300.00
*†§Catholic Charities - FRC's	\$ 3,523,972.00	\$ 4,175,254.00
†Catholic Charities - FRC Relocation	\$ -	\$ 225,000.00
*City of San Jose - San Jose Public Library: Bridge Library Services	\$ 75,000.00	\$ 72,990.00
Community Health Awareness Council - FRC	\$ 542,685.00	\$ 528,141.00
Conxion to Community - Homeless Children & Families	\$ -	\$ 250,000.00
County of Santa Clara - Library System	\$ -	\$ 75,000.00
Gardner Family Care Corporation - FRC & Court Staff	\$ 497,353.00	\$ 484,024.00
International Children Assistance Network - FRC	\$ 97,500.00	\$ 94,887.00
Middlebrook Garden - FRC Garden Installation	\$ -	\$ 75,000.00
*Rebekah Children's Services - FRC	\$ 596,798.00	\$ 580,804.00
Somos Mayfair - FRC (Cesar Chavez)	\$ 334,750.00	\$ 325,779.00
CalWORKs Home Visitation Initiative	\$ -	\$ 225,000.00
*†Somos Mayfair - FRC (Painter - UAP)	\$ 250,000.00	\$ 256,000.00
The Health Trust - Housing Navigation	\$ 325,000.00	\$ 316,290.00
Encore Fellow	\$ 13,000.00	\$ -
†FRC Enhancement Funds	\$ 323,997.00	\$ -
SJB Child Development Center - FRCs Managed by Catholic Charities	\$ 121,193.00	\$ -
*Stanford University - Habla Conmigo	\$ 50,000.00	\$ -
Sunday Friends	\$ 50,000.00	\$ -
The Health Trust - FRCs Transition to Catholic Charities	\$ 250,000.00	\$ -
Family Strengthening & Support Total	\$ 7,301,248.00	\$ 8,027,469.00
Grand Total	\$ 23,024,508.00	\$ 21,096,862.00

§The Health Trust and SJB Child Development Center FRC's have been transitioned to Catholic Charities per Commission approval on August 16, 2018. Increase in Catholic Charities FY 19.20 contract reflect full 12 months of operations for additional FRC's.

*FY18/19 Funded or partially funded by Third Party Revenue

†FY19/20 Funded or partially funded by Third Party Revenue



FIRST 5 SANTA CLARA COUNTY COMMISSION WORKSHOP/MEETING

Tracey L. Hause, Chief
of Finance and
Administration

Meeting Date: June 20, 2019 Submitted By: _____

Action: X Discussion: _____

Selection Process: RFP RFQ Sole Source Not Applicable X

TITLE:

Consider Recommendations Relating to Approval of the Proposed FY 2019/20
Community Investment Grant Awards

RECOMMENDED ACTIONS:

- a. Approve the proposed FY 2019/20 community investment grant award recommendations specified in the Proposed FY 2019/20 Community Investment Grant Award Recommendations; and
- b. Delegate authority to Chief Executive Officer to negotiate, execute and amend grant award agreements up to the amounts specified in the Proposed FY 2019/20 Community Investment Grant Award Recommendations.

SUMMARY OF REQUEST:

The Proposed FY 2019/20 Community Investment Grant Awards Recommendations (Item 7.2, Attachment G) lists the organizations and service descriptions for community investment contracts .

The Proposed FY 2019/20 Community Investment Grant Awards Recommendations are in alignment with the 10-Year Sustainability Plan update (Item 7.2, Attachment C).

BACKGROUND:

Upon the approval of the 10-Year Sustainability Plan update and the proposed FY 2019/20 Community Investment Budget, the approval of the proposed Community Investment Grant Award initiates the contract development process.

Draft service descriptions summarize services provided. Scopes of services may be modified based on identified needs of the community.

All proposed community investment grant award contracts and services are in alignment with FIRST 5's Strategic Plan and will adhere to FIRST 5's Core Values and Principles on Equity.

FISCAL IMPACT:

Funding amounts for proposed Community Investment Budget (Grant Award) are in alignment with the update to the 10-Year Sustainability Plan in an amount not to exceed \$21,096,862.

ATTACHMENTS:

See Item 7.2, Attachments C and G



Proposed FY 2019/2020 FIRST 5 Budget

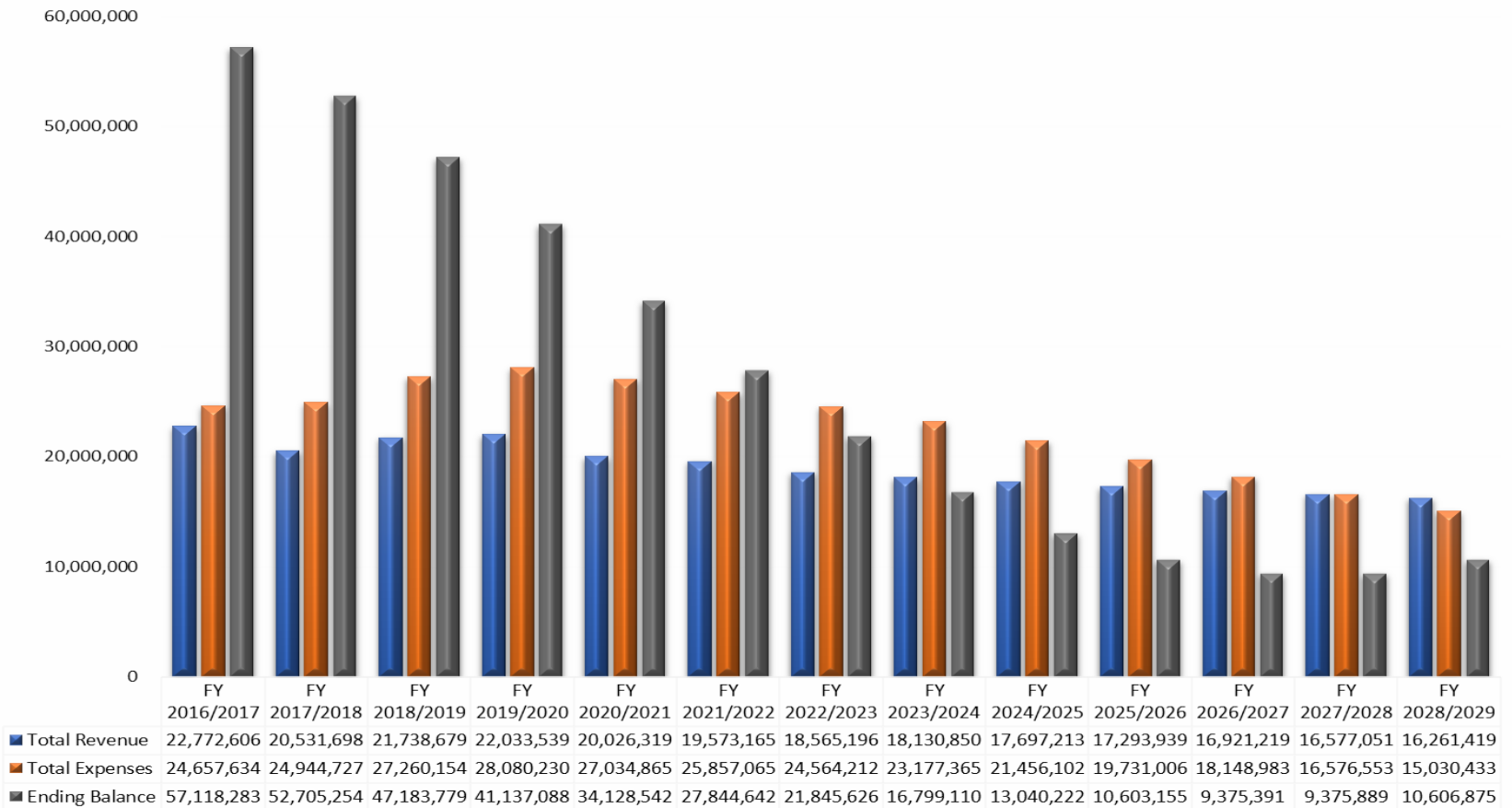
FIRST 5 Santa Clara County
Commission Workshop/Meeting
June 20, 2019



Budget Approach

- Estimated the expected revenues and expenditures for FY 2018/19 in order to calculate our current reserves.
- Established comprehensive estimates of the revenues and expenditures for FY 2019/20.
- With more accurate estimates and a more gradual reduction in spending, a balanced budget is now forecasted through FY 2028/29.
- Focused on minimizing impact to our partners.

Proposed 10-Year Sustainability Plan



Budget Framework

- FY 2019/20 Proposed Budget
 - Community Investments (67% of total budget)
 - Early Learning
 - Family Strengthening & Support
 - Health and Wellness
 - Community of Learning
 - Communications
 - Program/Evaluation/Administration (33% of total budget)
 - Staff salaries and benefits
 - Services and supplies

One-Time Impact of Proposition 56

- The forecast for Proposition 10 revenues FIRST 5 Santa Clara:
 - _ FY 2017/18: \$13,597,197 (Actual)
 - FY 2018/19: \$13,612,865 (Estimated)
 - FY 2019/20: \$13,565,651 (Estimated)
 - FY 2020/21: \$13,183,700 (Estimated)
 - FY 2021/22: \$12,830,947 (Estimated)
 - FY 2022/23: \$12,452,867 (Estimated)
 - FY 2023/24: \$12,103,490 (Estimated)
- Estimated revenues after FY 2023/24 assumes a decline in revenue, decline will return to its historical average of approximately 3%.

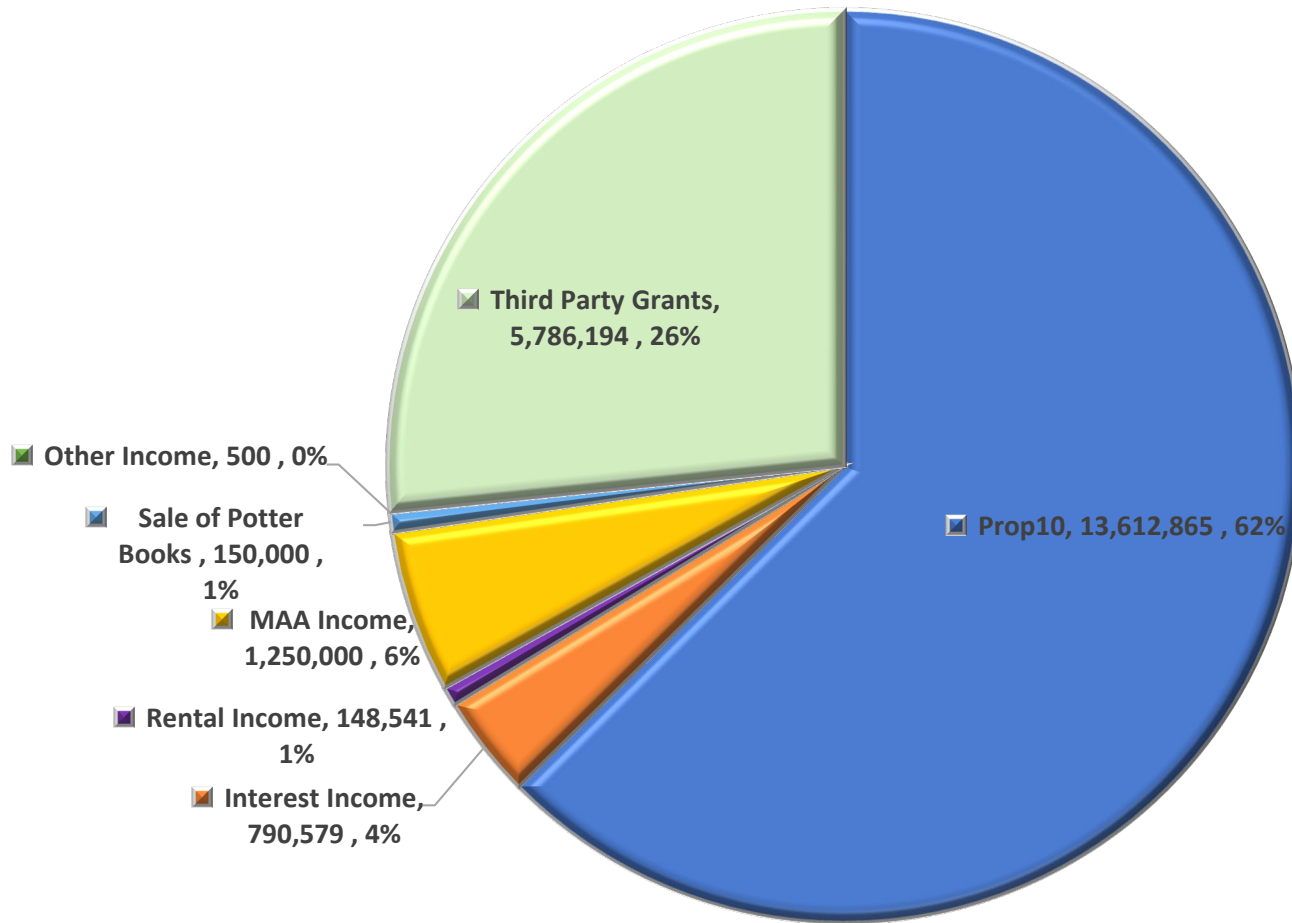
Proposed FY 2019/20 Revenue

- Total projected revenue for FY 2019/20 is \$22 million:
 - \$13,565,651 million in Proposition 10 tobacco revenue;
 - \$ 6,156,634 in Third Party Grants and Revenue;
 - \$ 1,250,000 in Medi-Cal Administrative Activities (MAA);
 - \$ 353,497 in Other Revenues; and
 - \$ 707,757 in Interest Income.

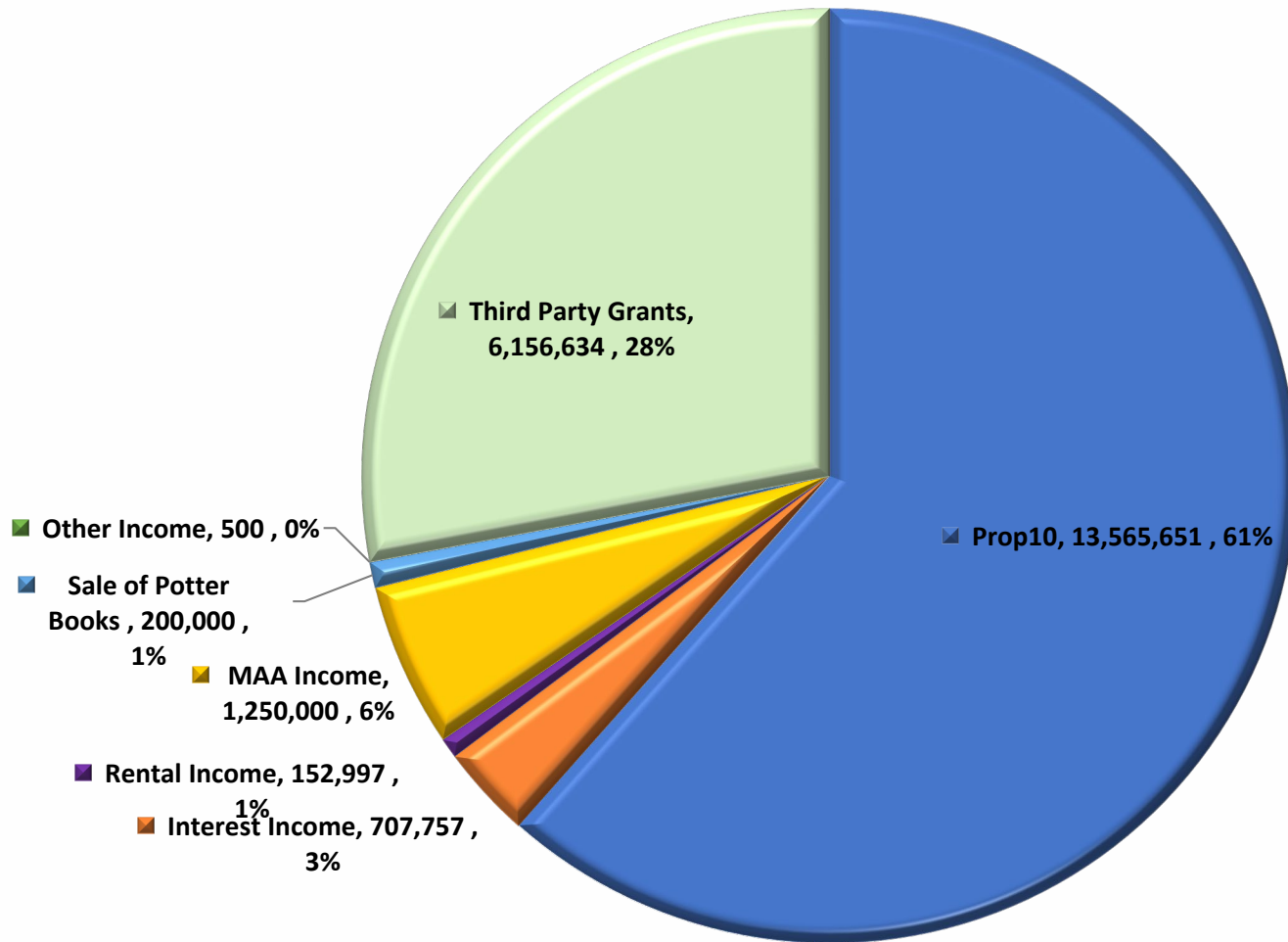
Operating Highlights

- Administrative costs are \$2,824,370 or approximately 9.0% of the total budget (within policy parameters of 10%).
- Staff Positions
 - Hiring four new Coordinators:
 - Three in Family Strengthening and Support; and
 - One Early Learning.

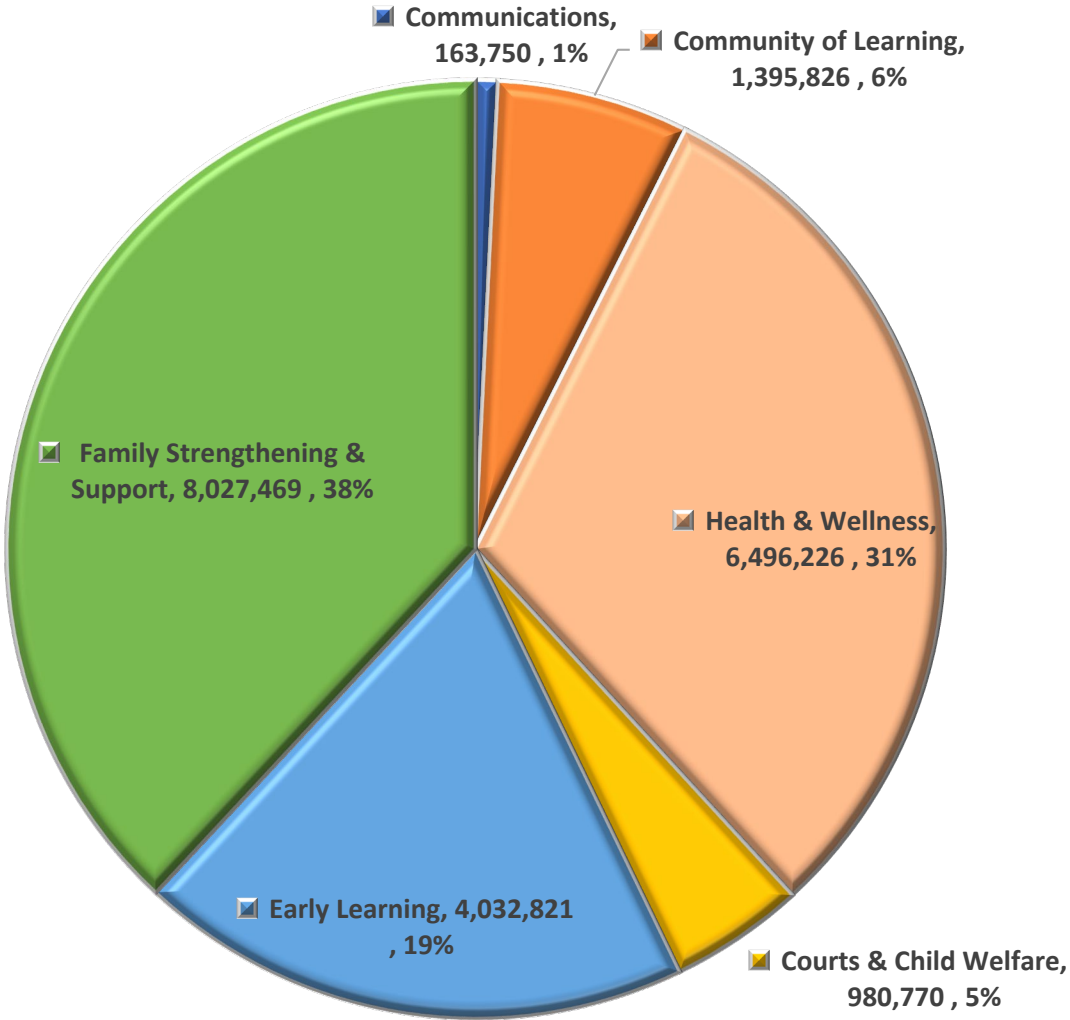
Expected Revenues (FY 2018/19)



Projected Revenues (FY 2019/20)



FY 2019/20 Community Investment Budget

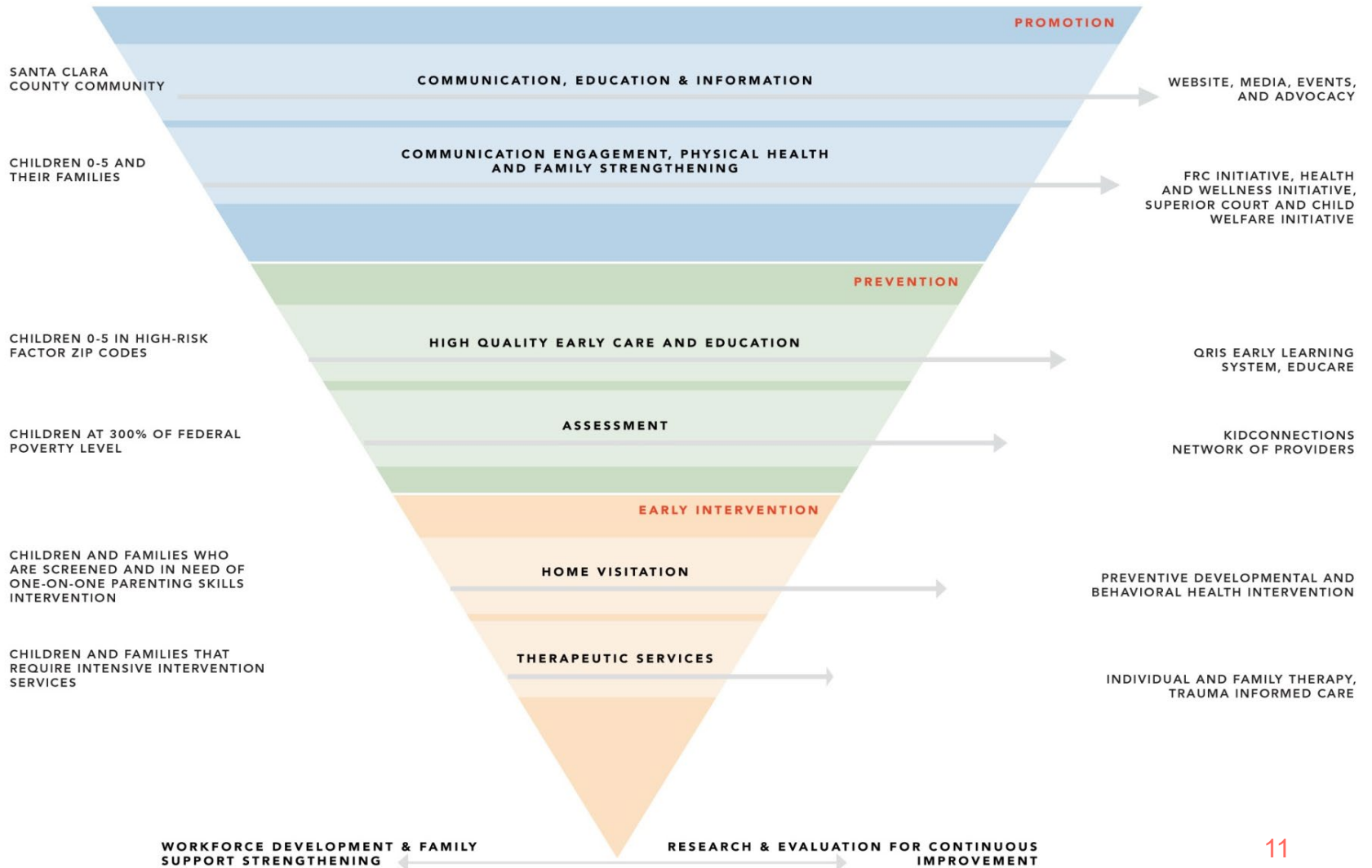


Funding Supports the System of Care

WHO

WHAT

HOW



Summary

1. Proposition 10 tobacco tax revenue historically has been declining.
2. In accordance with Commission directions, the fund reserves are declining as funds continue to be invested in community programs and services.
3. FIRST 5 Vision, Mission, Priority Areas and Goals are in alignment with the FIRST 5 Strategic Plan.
4. The FY 2019/20 Budget provides the resources framework and flexibility to execute program requirements for the future.
5. The updated 10-Year Sustainability Plan will be incorporated into the FIRST 5 Strategic Plan.
6. Generating additional revenues (i.e., MAA and Third Party Grants and revenues) to support continued investments in the community.

Review Process and Next Steps

- June 6, 2019 – Personnel and Finance Committee
- Week of June 10th – Issues: Various Individual Meetings
- June 11, 2019 – Program and Evaluation Committee
- June 20, 2019 – Commission Meeting